CORONADO SCHOOLS FOUNDATION FINANCIAL STATEMENTS JUNE 30, 2017

# CORONADO SCHOOLS FOUNDATION

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#### INDEPENDENT AUDITOR'S REPORT

To The Board of Directors Coronado Schools Foundation

We have audited the accompanying financial statements of Coronado Schools Foundation, A Nonprofit Organization, which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Coronado Schools Foundation, A Nonprofit Organization, as of June 30, 2017, and the results of its activities and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

CONSIDINE & CONSIDINE An Accountancy Corporation

September 21, 2017

Earning Your Trust Since 1946

# CORONADO SCHOOLS FOUNDATION STATEMENT OF FINANCIAL POSITION JUNE 30, 2017

		ASSETS	T	EMPORARILY		MANENTLY		
	UNR	RESTRICTED	F	RESTRICTED	RE	ESTRICTED	TOTALS	
CURRENT ASSETS  Cash (Note 3)  Certificate of Deposit  Accounts Receivable	\$	808,240 25,000 15,857	\$	- - -	\$	- - -	\$	808,240 25,000 15,857
Prepaid Expenses		18,644       867,741						18,644 867,741
PROPERTY AND EQUIPMENT (Note 4)		4,952		-		-		4,952
OTHER ASSETS Investments (Note 6)		4,871,254		80,208		1,301,994	_	6,253,456
TOTAL ASSETS		5,743,947		80,208		1,301,994		7,126,149
	LIAB	ILITIES AND	NET A	ASSETS				
CURRENT LIABILITIES  Accounts Payable and Accrued Liabilities Block Grants Due Accrued Scholarships and Grants Unearned Revenue		7,823 707,859 55,612 89,288		- - - -		- - -		7,823 707,859 55,612 89,288
TOTAL LIABILITIES		860,582		=				860,582
NET ASSETS (Note 8)		4,883,365	_	80,208		1,301,994	_	6,265,567
TOTAL LIABILITIES AND NET ASSETS	\$	5,743,947	\$	80,208	\$	1,301,994	\$	7,126,149

# CORONADO SCHOOLS FOUNDATION STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2017

	UNRESTRICTED		TEMPORARILY RESTRICTED		PERMANENTLY RESTRICTED		TOTALS
REVENUES Contributions Interest and Dividend Income (Note 6) Realized and Unrealized Gain, Net (Note 6) Enrichment Tuition	\$	169,355 115,256 435,102 6,733	\$ 167,335 32,023 120,599	\$	50,000	\$	386,690 147,279 555,701 6,733
		726,446	319,957		50,000		1,096,403
Special Events and Activities (Note 9) Special Events and Activities Revenue Direct Benefits to Donors		599,990 (34,259)	-		- -		599,990 (34,259)
		565,731	-		-		565,731
Net Assets Released from Temporary Restrictions		276,766	(276,766)		-		-
		1,568,943	43,191		50,000		1,662,134
EXPENSES Program Services Management and General Fundraising		979,896 68,546 237,031	- - -		- - -		979,896 68,546 237,031
		1,285,473	-		-		1,285,473
CHANGE IN NET ASSETS		283,470	43,191		50,000	_	376,661
NET ASSETS, BEGINNING OF YEAR		4,599,895	37,017		1,251,994		5,888,906
NET ASSETS, END OF YEAR	\$	4,883,365	\$ 80,208	\$	1,301,994	\$	6,265,567
						_	

# CORONADO SCHOOLS FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2017

	PF	ROGRAM	AGEMENT GENERAL	FUNDRAISING		 TOTALS
EXPENSES						
Bank Service Charges	\$	1,951	\$ -	\$	12,998	\$ 14,949
Business Partners		-	-		1,231	1,231
Community Involvement		699	-		698	1,397
Designated Donations		21,730	-		-	21,730
District Program Funding		99,508	-		-	99,508
District Site Program Grants		629,737	-		-	629,737
Donor Recognition		-	-		7,885	7,885
Endowment Management (In house)		1,000	1,000		-	2,000
Foundation Grant		30,000	-		-	30,000
In-Kind Rent		13,680	2,160		2,160	18,000
Insurance		5,332	5,332		5,332	15,996
Marketing		-	-		14,056	14,056
Office and Administrative		1,594	3,188		30,092	34,874
Payroll Taxes		8,959	3,982		6,968	19,909
Professional Services		4,837	4,837		4,837	14,511
PTA Support		2,092	-		-	2,092
Scholarships		49,305	-		-	49,305
Special Event Costs and Supplies		-	-		63,373	63,373
Special Event Food and Beverage		-	-		37,578	37,578
Training and Seminars		1,366	-		-	1,366
Wages		107,105	 47,602		83,304	 238,011
TOTAL EXPENSES BEFORE						
DEPRECIATION		978,895	68,101		270,512	1,317,508
Depreciation		1,001	 445		778	2,224
TOTAL EXPENSES		979,896	68,546		271,290	1,319,732
Less: Direct Benefits to Donors at Special Events Included in Revenue		-	 		(34,259)	 (34,259)
TOTAL EXPENSES INCLUDED						
IN THE EXPENSE SECTION OF						
THE STATEMENT OF ACTIVITIES						
AND CHANGES IN NET ASSETS	\$	979,896	\$ 68,546	\$	237,031	\$ 1,285,473

# CORONADO SCHOOLS FOUNDATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

CASH FLOWS PROVIDED BY OPERATING ACTIVITIES Change in Net Assets	\$ 376,661
ADJUSTMENTS TO RECONCILE CHANGE IN NET ASSETS TO	
NET CASH PROVIDED BY OPERATING ACTIVITIES	
Depreciation	2,224
Realized and Unrealized Gain, Net	(555,701)
Changes in Operating Assets and Liabilities:	, , ,
Accounts Receivable	(210)
Prepaid Expenses	(8,736)
Accounts Payable and Accrued Liabilities	(35,752)
Block Grants Due	374,703
Accrued Scholarships and Grants	(39,305)
Unearned Revenue	83,788
	 (178,989)
NET CASH PROVIDED BY OPERATING ACTIVITIES	 197,672
NET CASH PROVIDED BY INVESTING ACTIVITIES	
Net Change in Certificate of Deposit	80
Purchases of Property and Equipment	(2,787)
Purchases of Long-Term Investments	(198,456)
Proceeds on Sales of Long-Term Investments	324,781
	 123,618
NET INCREASE IN CASH	321,290
CASH, BEGINNING OF YEAR	486,950
CASH, END OF YEAR	\$ 808,240

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#### NOTE 1 THE FOUNDATION

The Coronado Schools Foundation (Foundation) was incorporated under the laws of the State of California in April, 1981 as a nonprofit community organization. The Foundation operates exclusively for educational and charitable purposes, in order to promote and help maintain quality education and the welfare of all the students within the boundaries of the Coronado Unified School District. The Foundation is supported primarily through partners in education - donations from parents and community members - as well as business partners in education and proceeds from special fundraising events. Additional program funding is provided by returning 4% annually, per the Foundation's investment policy, from both the general endowment and the board designated Frances G. Harpst Legacy gift.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting - The financial statements have been prepared on the accrual basis of accounting in conformity with generally accepted accounting principles (GAAP) in the United States.

Basis of Presentation - The Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. New standards were issued regarding classification of endowment funds of nonprofits subject to an enacted version of the Uniform Prudent Management of Institutional Funds Acts (UPMIFA) and enhanced disclosures in the endowment. The State of California adopted UPMIFA in October 2008. The Foundation adopted new standards effective July 1, 2009.

Estimates - Management of the Foundation has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period to prepare these financial statements in conformity with generally accepted accounting principles. Actual results could differ from those estimates.

Cash - The Foundation considers financial instruments with a fixed maturity date of less than three months to be cash equivalents.

Certificate of Deposit - The certificate of deposit is reported at cost. Management has elected not to record accrued interest or applicable early withdrawal penalties related to the certificate of deposit due to its immateriality to the financial statements. At June 30, 2017, the Foundation had a certificate of deposit at a commercial bank for \$25,000. The rate of interest is 0.10% and the maturity date is October 14, 2017.

Property and Equipment - Property and equipment are carried at cost. Depreciation is computed using the straight-line method of depreciation over the asset's estimated useful life of five years. Maintenance and repairs are charged to the expense as incurred; major renewals and betterments are capitalized. When items of property and equipment are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in income.

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### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurement - The Foundation follows accounting standards consistent with the Financial Accounting Standards Board (FASB) codification which defines fair value, establishes a framework for measuring fair value and enhances disclosures about fair value measurements for all financial assets and liabilities.

Investments - The Foundation carries investments in marketable securities with readily determinable values at fair value in the Statement of Financial Position. Realized and unrealized gains and losses are included in the accompanying Statement of Activities and Changes in Net Assets. Investment income is recognized as revenue in the period it is earned.

Donor-Imposed Restrictions - All contributions are considered to be unrestricted unless specifically restricted by the donor. Amounts received designated for future periods or restricted by the donor for specific purposes are reported as temporarily or permanently restricted, increasing those net asset classes. If a restriction is fulfilled in the same period in which the contribution is received, the support is reported as temporarily restricted and then released from restriction in the same period.

In-Kind Donations - The Foundation follows standards relating to contributions received and contributions made as consistent with the Financial Accounting Standards Board Codification. These standards require recording the value of donated services that create or enhance non-financial assets or require specialized skills. Although many individuals donate significant time to the Foundation these services did not meet the above criteria for recognition for the year ended June 30, 2017.

The Foundation records donated goods and facilities at fair value. The Foundation received \$18,000 in donated office space rent for the year ended June 30, 2017.

Functional Allocation of Expenses - The Foundation allocates its expenses on a functional basis among its various programs and support services. Expenditures which can be identified with a specific program or support service are allocated directly, according to their natural expenditure. Costs that are common to several functions are allocated among the program and supporting services on the basis of time records, space utilized, and estimates made by the Foundation's management.

Income Taxes - The Foundation is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and under Section 23701(d) of the California Franchise Tax Code.

The Foundation follows accounting standards which clarify the accounting uncertainty in income taxes recognized in the financial statements and prescribes a recognition threshold and measurement attribute for the financial statements and recognition and measurement of a tax position taken or expected to be taken in the tax return. It also provides guidance on derecognition and measurement of a tax position taken or to be taken in a tax return. As of June 30, 2017, the Foundation has not accrued interest of penalties related to uncertain tax positions.

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#### NOTE 3 CASH

The Foundation maintains its cash balances in one regional bank located in California. The accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. The Foundation has not experienced any loss in such accounts. As of June 30, 2017, the uninsured balance is \$598,844. The Foundation believes it is not exposed to any significant credit risks on its cash balances.

#### NOTE 4 PROPERTY AND EQUIPMENT

Property and equipment consists of the following:

Office Equipment	\$ 17,702
Accumulated Depreciation	(12,750)
	\$ 4,952

Depreciation expense was \$2,224 for the year ended June 30, 2017.

#### NOTE 5 FAIR VALUE MEASUREMENT

The Foundation follows the method of fair value to value its financial assets and liabilities. Fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value into three broad levels has been established, which are described below:

Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Observable inputs other than level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data.

Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

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### NOTE 5 FAIR VALUE MEASUREMENT (Continued)

Financial assets carried at fair value and measured on a recurring basis at June 30, 2017 are classified below in one of the three levels described above:

	Level 1		Level 2		Level 3			Total		
Assets										
Exchange Traded Funds	\$ 4,185,725	\$	-	\$	-		\$	4,185,725		
Mutual Funds	2,067,731		-		-			2,067,731		
	\$ 6,253,456	\$	_	\$	-		\$	6,253,456		

Investments in mutual funds are revalued at market prices in active markets and are classified as Level 1.

### NOTE 6 INVESTMENTS

Investments are stated at fair value and consist of the following at June 30, 2017:

		Cost		Fair Value
Index Funds	\$	3,383,254	\$	4,185,725
Mutual Funds		2,030,534		2,067,731
	\$	5,413,787	\$	6,253,456
	<b>D</b>	3,413,787	Ф	

The following schedule summarizes the Foundation's return on long-term investments and its classification in the Statement of Activities and Changes in Net Assets for the year ended June 30, 2017:

			Temporarily		Perma	anently	
	Un	restricted	R	estricted	Rest	ricted	Total
Interest and Dividends	\$	115,256	\$	32,023	\$	-	\$ 147,279
Realized and Unrealized							
Gain, Net		435,102		120,599		-	555,701
Total Investment Return	\$	550,358	\$	152,622	\$	_	\$ 702,980

Investment return is shown net of investment management fees of \$18,631 for the year ended June 30, 2017.

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#### NOTE 7 ENDOWMENT FUND

The Foundation has interpreted UPMIFA as requiring the presentation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation, and (7) the Foundation's investment policies.

The Policy Manual of the Foundation prescribes that an Endowment Fund shall be maintained for the purpose of ensuring the Foundation's continued financial viability. The primary goal for the management of the Endowment Fund is to preserve the real (i.e., inflation-adjusted) purchasing power of principal and income after accounting for endowment spending, inflation and costs of investment management. The Finance Committee shall oversee the Endowment Fund in such a manner as to, first, minimize risk of loss of the Endowment fund's principal, and second, achieve the maximum return available consistent with prudent investment standards. The portfolio manager shall be authorized to invest the Endowment Fund's assets as set forth by the Foundation's approved investment policy. The Foundation has committed to return 4% of its value annually to the Coronado Unified School District, per its investment policy. Because the Endowment Fund's assets produced a favorable return on investments during the fiscal year ended June 30, 2017, however, the financial stewardship committee and the Board of Directors voted to increase the percentage to 5% for the fiscal year ended June 30, 2017 only.

As of June 30, 2017, the Foundation held in trust five sub-endowment funds in addition to its General Endowment Fund. The sub-endowment funds are the Shelia Davis Lawrence (SDL) Endowment Fund, Burke Couture Scholarship Fund, Robert J. Oliver (RJO) Scholarship Fund, Patricia Davy Scholarship Fund and the Tanya Hagen Scholarship Fund. The details are summarized as follows:

SDL Endowment Fund - The Foundation received an endowment for the purpose of providing a portion of investment income and capital gains to the Foundation to be used for program expenses.

Burke Couture Scholarship Fund - The Foundation received an endowment from a donor family for the purpose of granting an annual scholarship to an eligible student within the Coronado Unified School District who will attend either University of San Diego or San Diego State University.

RJO Scholarship Fund - The Foundation received an endowment from a donor family for the purpose of granting an annual scholarship to an eligible student within the Coronado Unified School District who will be attending a college or university in the following Foundation year.

Patricia Davy Scholarship Fund - Coronado High School received an estate gift to fund an annual scholarship for an eligible student within the senior class of the Coronado Unified School District.

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### NOTE 7 ENDOWMENT FUND (Continued)

Tanya Hagen Scholarship Fund - The Foundation received an endowment of \$50,000 from a donor family for the purpose of granting an annual scholarship to an eligible graduating student within the Coronado Unified School District who will be attending a college or university in the following Foundation year.

The portion of the Endowment Fund that is classified as permanently restricted is not reduced by losses on the investments of the fund. Losses on the investments of permanently restricted funds reduce the temporarily restricted net assets to the extent that donor-imposed temporary restrictions on net appreciation of the fund have not been met before the loss occurs. Any remaining losses reduce unrestricted net assets.

The endowment funds are reported as investments on the Statement of Financial Position.

The Foundation has the following endowment related activities and changes in endowment net assets for the year ending June 30, 2017:

			Temporarily		Pe	ermanently	
	Un	Unrestricted		Restricted	]	Restricted	 Total
Endowment Net Assets,				_		_	_
Beginning of Year	\$	(49,813)	\$	37,017	\$	1,251,994	\$ 1,239,198
Contributions		-		-		50,000	50,000
Investment Income, net		36,960		152,622		-	189,582
Amounts Appropriated for							
Expenditure		-		(109,431)		-	(109,431)
Endowment Net Assets,							
End of Year	\$	(12,853)	\$	80,208	\$	1,301,994	\$ 1,369,349

From time to time, the fair value of assets associated with permanently restricted funds may fall below the level that the donor requires the Foundation to retain permanently. In accordance with GAAP, deficiencies of this nature that are reported in unrestricted net assets was \$12,853 as of June 30, 2017. These deficiencies resulted from unfavorable market fluctuations that have occurred after the investment of permanently restricted funds and continued appropriation for certain programs that were deemed prudent by the Board of Directors.

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### NOTE 8 NET ASSETS

Net assets consist of the following at June 30, 2017:

Unrestricted	\$ (743)
Unrestricted - Board Designated	4,884,108
Temporarily Restricted	
Endowment Funds' Earnings	80,208
Permanently Restricted	
General Endowment	1,000,000
SDL Endowment	107,500
Tanya Hagen Scholarship Fund	51,179
RJO Scholarship Fund	50,000
Patricia Davy Scholarship Fund	49,344
Burke Couture Scholarship Fund	 43,971
	 1,301,994
Total Net Assets	\$ 6,265,567

The Board has designated for future use donations received from Frances G. Harpst Legacy in previous years. Included in Unrestricted - Board Designated is income earned from investing the Frances G. Harpst funds less any board approved appropriation, such as the amount returned annually, that is reflected in the District Site Program Grants line on the Statement of Functional Expenses.

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# CORONADO SCHOOLS FOUNDATION A NONPROFIT ORGANIZATION NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2017

### NOTE 9 SPECIAL EVENTS AND ACTIVITIES

Revenues and expenses from Special Events and Activities are directly related to fundraising and consist of the following:

Revenue:	
Benefit Auction Contributions	\$ 381,282
Supporter/Telethon Donations	218,708
	599,990
Less: Direct Benefits to Donors	(34,259)
	565,731
Expenses:	
Auction Expenses:	
Event Costs and Supplies	45,347
Wages and Payroll Taxes	41,652
Food and Beverage	34,684
Bank Service Charges	8,447
Outside Services	7,500
Office	3,844
Auction Party Favors	1,561
Marketing	883
Business Partners	774
	144,692
Telethon Expenses:	
Wages and Payroll Taxes	12,496
Event Costs and Supplies	6,316
Office	4,150
Marketing	3,643
Food and Beverage	2,894
Business Partners	252
	29,751
Total Auction and Telethon Expenses	174,443
Less: Direct Benefits to Donors at Special Events Included in Revenue	(34,259)
Total Expenses	140,184
Net Special Events and Activities	\$ 425,547

### NOTE 10 SUBSEQUENT EVENTS

The Foundation has evaluated events through September 21, 2017, the date at which the financial statements were available to be issued. There were no material subsequent events which affected the amounts or disclosures in the financial statements.